



**AUCKLAND
INSTITUTE
OF STUDIES**
NEW ZEALAND

2020 PROSPECTUS

**30 Years Helping Students Achieve
Real World Success**



YEARS OF AIS
1990 - 2020



AUCKLAND INSTITUTE OF STUDIES NEW ZEALAND



About AIS

About Auckland

Auckland is consistently rated one of the top 5 cities to live in the world. Find out why.

4

Why Study at AIS?

We expand on 17 reasons why Auckland Institute of Studies is a great place to gain a higher education.

6

Facilities

Everything you need situated on two campuses only five minutes walk from one another.

8

Educational Linkages

We have partner links in New Zealand and overseas that can provide pathways into AIS as well as options for further study after AIS.

11

Student Careers Centre

Our student careers centre can support you to find a job, while you study or after you graduate.

12

30 Years of AIS

Starting as a language school, AIS has grown to become one of New Zealand's largest private tertiary education providers.

14

Programmes

Business Administration (MBA)

16

Business

18

Hospitality Management

20

Information Technology

22

Tourism Management

24

English Language

26

Apply to Enrol

Code Of Practice

28

How Do I Apply?

30



WELCOME TO AUCKLAND INSTITUTE OF STUDIES

Tēnā koutou, tēnā koutou, tēnā koutou katoa - Welcome to Auckland Institute of Studies (AIS), a private education provider. AIS has Category 1 status, the highest level possible. In order to gain this, AIS was required to undergo the external evaluation and review (EER) process set by the New Zealand Qualifications Authority (NZQA). This process provides statements of confidence in a tertiary education provider, one about its educational performance and the other about its organisational self-assessment. AIS has also increased by 60% its recognition of research active staff through an audit of research outputs undertaken by the Tertiary Education Commission.

Over the past 30 years AIS has supported thousands of students from around the world to gain New Zealand approved qualifications ranging from certificate to masters level. Being awarded an academic qualification from AIS requires students to demonstrate a high level of personal commitment to their studies and academic integrity.

Students have access to qualified and dedicated academic staff who are committed to facilitating students' learning. Academic studies are

supported through a range of available learning support services both onsite and online.

Individualised planning creates pathways to learning where students' aspirations are considered when pursuing their academic goals.

Our two campuses, St Helens and Asquith, provide a friendly, welcoming and supportive environment, set in park-like grounds, that assists with meeting the demands of academic excellence. Our programmes are monitored and benchmarked both internally and externally to ensure their academic quality.

Our qualifications maintain relevance with industry as we actively seek input from key stakeholders, including prospective employers, with many of our academic staff researching in the areas in which they are teaching. Many of our programmes have either internships or industry placement assisting to provide students with real world learning opportunities. AIS also provides a range of services to assist with future employment including an alumni network.

Study at AIS - Your success is our success.

Dr Julia Hennessy



17 October 2019

Message to Auckland Institute of Studies

Congratulations to the Auckland Institute of Studies (AIS) on its upcoming thirtieth anniversary in 2020.

International or transnational education is currently worth over \$5 billion dollars a year to the New Zealand economy and is our fourth-largest export earner. More than half of this amount is generated and spent in Auckland, and as such international education is an important contributor not just to the financial wellbeing of Aucklanders but also to the cultural and social fabric of what is already one of the world's most diverse cities.

It is therefore a pleasure to acknowledge the contribution that the Auckland Institute of Studies has made to Auckland and to its students over three decades.

As a provider of undergraduate and postgraduate programmes to students from around the world, AIS has contributed to the business and cultural landscape of our city since its establishment in 1990.

Congratulations AIS. I wish you all the best for the next thirty years.

Phil Goff
MAYOR OF AUCKLAND



AUCKLAND: HOME TO AIS

It's easy to see why Auckland is consistently rated in the top five cities in the world to live*

*Mercer Quality of Living Reports



New Zealand's largest city is home to 1.5 million people from European, Māori, Pacific and Asian cultures



Relaxed, safe lifestyle and much more affordable than Sydney, New York or London





Great shopping, dining, nightlife, sports and recreation



A stunning location between two harbours, with easy access to beaches and mountains



Mild, temperate climate without seasonal extremes

WHY AIS?



WANT TO ACHIEVE ACADEMIC EXCELLENCE?

GREAT VALUE - NZQA APPROVED

- High quality and affordable postgraduate and undergraduate degree, diploma and English language qualifications are available.
- Our NZQA-approved programmes include business administration, business, information technology, hospitality management and tourism management.

HIGH QUALITY ACADEMIC STAFF

- Our lecturers are well-published researchers and leaders in their field, with 15 PhDs on the faculty. Our small class sizes ensure you have maximum contact with them.

ALL STUDENTS SUCCEED

96%
course completion

CROSS-CREDITS

- Apply for a credit transfer if you've completed similar courses elsewhere.

FAST-TRACK PROGRAMMES AND FLEXIBLE ENTRY DATES

- Choose to fast-track your study and gain employment sooner.
- Intakes in February, May and September, with six intakes a year for the MBA programme – start when it best suits you and set your own pace.
- Our English Language Centre offers weekly intakes.

REWARDING EXCELLENCE

- Our highest performing degree and diploma students receive scholarships and excellence awards each semester.

AND STUDY IN A GREAT LEARNING ENVIRONMENT?

LARGE, SPACIOUS CAMPUSES

- Enjoy our park-like grounds, extensive indoor recreational facilities, plentiful free on-campus parking and 24 hour on-site security.

INTERNSHIPS

- Learn in the workplace and gain real-world experience during our programme internships. This could be your 'foot in the door' to your future career.

TRANSPORT

- We offer an airport pick-up service for all first time arrivals.
- Auckland's bus and train networks are close to AIS campuses, and a free shuttle bus service runs between our St Helens campus and the city centre on weekdays.

OUR STUDENT SUPPORT SERVICES FORM THE PATH TO YOUR SUCCESS

INDIVIDUAL FOCUS

- Enjoy personal attention, high-quality teaching and small class sizes.
- We can advise what academic programme will best match your requirements and career ambitions.

EMPLOYMENT

- We help you prepare your CV, hone your interview skills and find job opportunities.
- Our Student Careers Centre (SCC) can contact potential employers, help arrange interviews and get you into work faster.

MULTICULTURAL ENVIRONMENT

- Interact with New Zealanders and people from over 40 different countries at AIS. Developing strong friendships and your personal network while studying can help you find subsequent employment across the globe.

TRUSTED ADVISORS

- Receive one-on-one support from our Study Skills Advisors and attend workshops on essay writing, study skills, referencing and examination preparation.
- We also have an English Language and Learning Support Centre.

INDUSTRY LINKS

- Our programmes focus on applied projects, industry best practice and practical training. Industry representatives help shape our course content and our popular internship and graduate placement programmes often lead to employment.

MĀORI AND PASIFIKA SCHOLARSHIPS

- Scholarships are available to students of Māori descent.
- International Pasifika students are eligible for special tuition rates through AIS's Pacific Outreach programme.

IMMIGRATION AND VISAS

- We provide an online visa service in partnership with Immigration New Zealand and can help with student or work visa issues.
- All our Level 6+ qualifications earn points under Immigration New Zealand's Skilled Migrant Category and our Bachelor of Information Technology is on the NZ Government's long-term skills shortage list.

SUPPORT IN YOUR LANGUAGE

- Our multilingual Student Services officers are available to support all AIS students.



AIS is a NZQA Category 1 provider, the highest possible rating in New Zealand

THE AIS CAMPUSES



On-campus accommodation



Computer labs and breakout rooms



Affordable cafés at both campuses, including one training café



Library stocked with digital and traditional media



Free parking at both campuses



Only eight minutes from City Centre via AIS shuttle



Tennis courts



Sports hall



Fully equipped gymnasium

Two campuses situated on more than

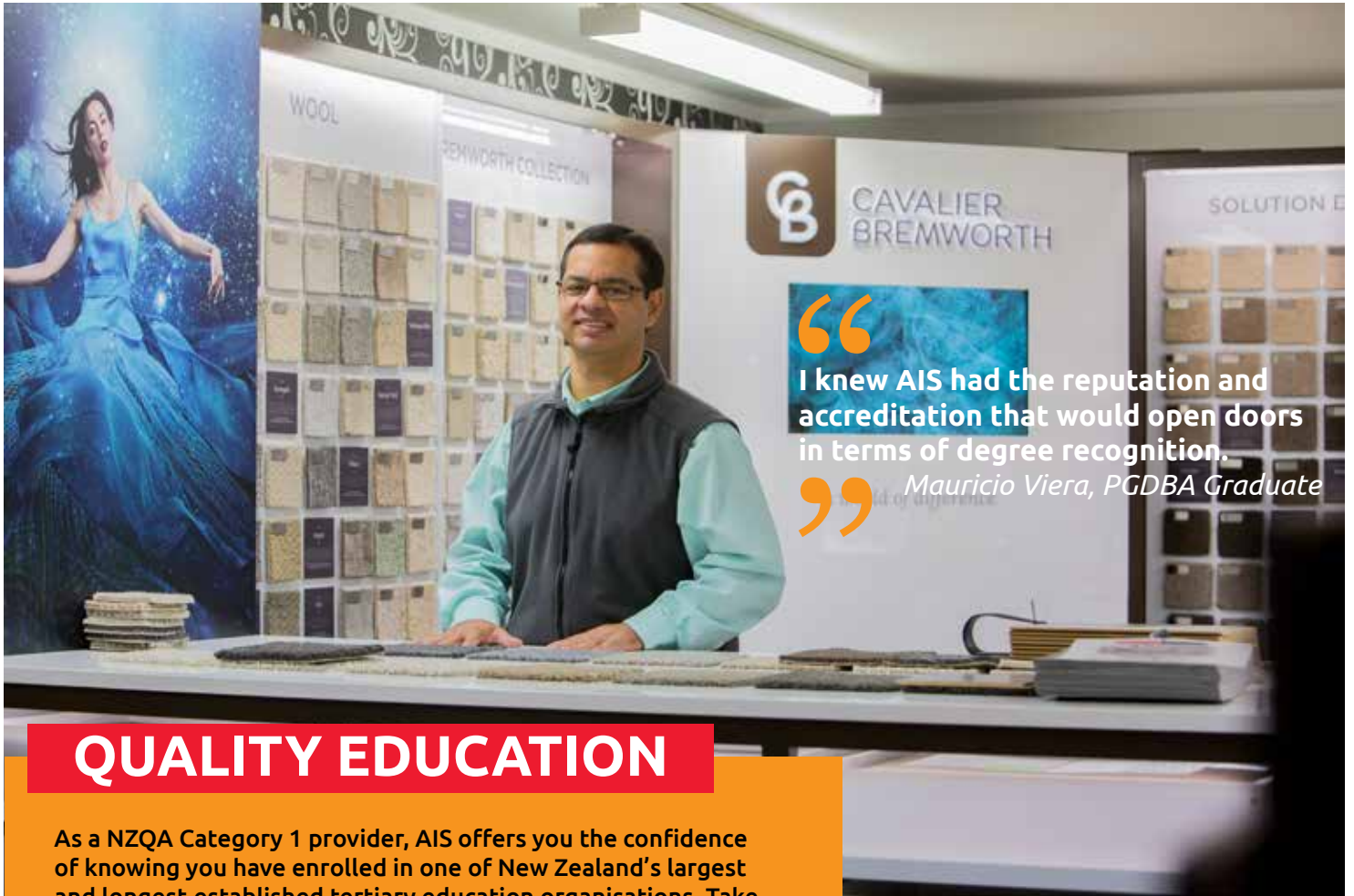
40,000m²

of park-like grounds



Five minutes walk to public transport





“ I knew AIS had the reputation and accreditation that would open doors in terms of degree recognition. ”
Mauricio Viera, PGDBA Graduate

QUALITY EDUCATION

As a NZQA Category 1 provider, AIS offers you the confidence of knowing you have enrolled in one of New Zealand’s largest and longest-established tertiary education organisations. Take advantage of a wide range of competitively-priced diploma, degree, graduate and postgraduate qualifications, all approved by NZQA and recognised within New Zealand and internationally. Members of our well-respected academic staff are leaders in their fields and committed to providing you with the best possible educational outcomes.

16
 degrees and diplomas offered

6700
 Over 6,700 degrees and graduate/postgraduate diplomas awarded

EDUCATIONAL LINKAGES



One of the key strengths of AIS and the programmes we offer is the ability to prepare our students for future opportunities within New Zealand and around the world. As we have a large proportion of international students, we recognise that further study and career advancement choices often take our graduates beyond Auckland and New Zealand into the global community.

It is now easier than ever to instantly connect and communicate with people all over the globe. The world truly is an international marketplace and AIS is internationally connected and recognised. We have strategic alliances and articulation pathways with education institutions and organisations within New Zealand and in several overseas markets.

In New Zealand these alliances enable domestic and international students to move into higher qualifications. International agreements provide for credit transfer into degree programmes, offshore course delivery, group study tours and teacher exchanges.



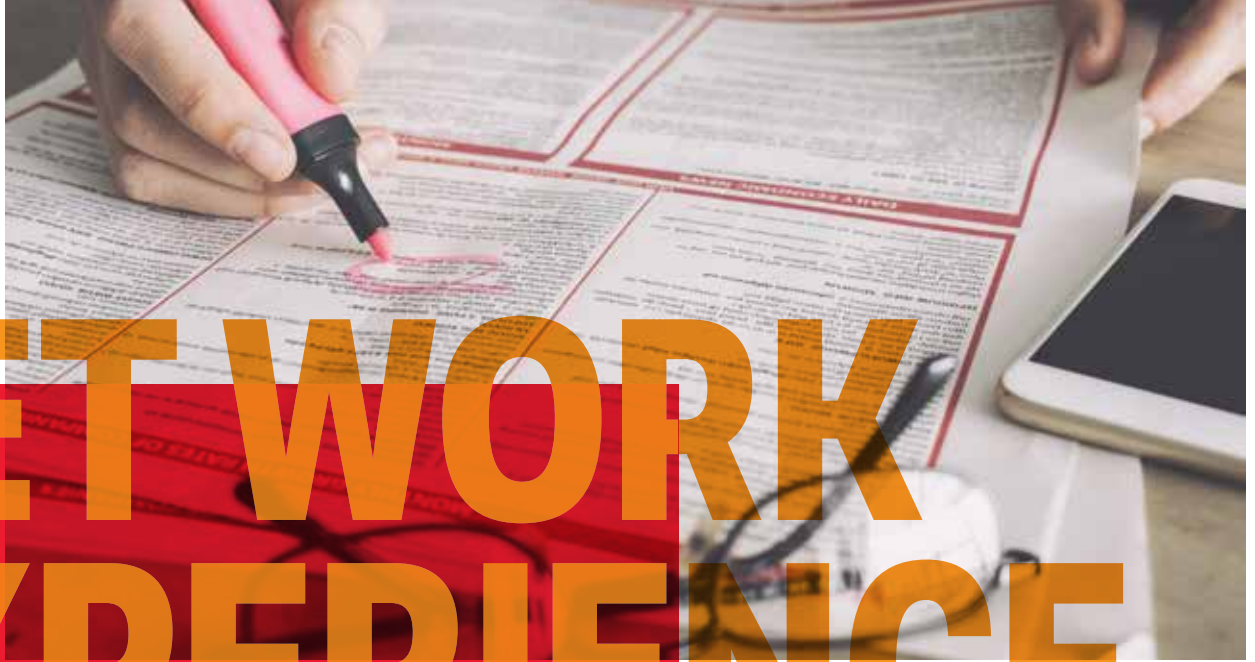
NEW ZEALAND

- Aotearoa Career & Management Institute
- Auckland University of Technology
- Ignite Colleges
- The International Travel College of New Zealand
- Kalandra Education Group
- Languages International
- Massey University College of Business
- Mount Albert Grammar School
- Mt Maunganui Language School
- New Zealand College of Business
- St Peter's College
- University of Auckland - English Language Academy
- University of Otago
- Worldwide School of English



INTERNATIONAL

- Anji Shangshu Private High School, China
- Changwon Moonsung University, Korea
- Chihlee Institute of Technology, Taiwan
- Chikushi Jogakuen University, Japan
- Chinese Service Centre for Scholarly Exchange, China
- Chung Yuan Christian University, Taiwan
- Confederation of Tourism and Hospitality, United Kingdom
- Huanggang Normal University, China
- Informatics Education, Singapore
- International Institute of Management Sciences, India
- International Management Institute, Switzerland
- Jiangsu Silicon Lake College of Vocational Technology, China
- Koguryeo College, Korea
- Manav Rachna International Institute of Research and Studies, India
- Martin Hautus Institute Of Learning, Samoa
- Scottish Qualifications Authority, United Kingdom
- Shih Chien University, Taiwan
- Telfort Education Group, China
- Tupou Tertiary Institute, Tonga
- Tianjin Normal University Jingu College, China
- Tonga Institute of Higher Education, Tonga
- Tonga Ministry of Education and Training, Tonga
- Universiti Teknologi Mara, Malaysia
- Xuzhou Institute of Technology, China



GET WORK EXPERIENCE

AIS STUDENT CAREERS CENTRE

The Student Careers Centre (SCC) at AIS will help you find part-time or full-time work, internships and graduate work placements.

The SCC works with the Student Placement Manager who arranges internships within programmes.

We have extensive industry links so you can find a job opportunity that's right for you.

WRITING YOUR CV (RESUMÉ) AND COVER LETTER

A well-written CV and cover letter will help you to secure job interviews and get in front of potential employers.

Our team in the SCC will help you tailor your CV to the specific industry or sector you're interested in.



INTERVIEW PREPARATION AND TECHNIQUES

Practice your interview skills at AIS to improve your chances of securing a job or internship.

We will help you research prospective employers, assess your skills relative to a particular job description, and prepare some questions you can ask the interviewer about the position on offer.

Group workshops and one-on-one consultations are available.

COORDINATION OF INTERNSHIPS

The SCC and the Student Placement Manager can help arrange internships and work placements around New Zealand in your field of study.

Gain real world experience and boost your employment prospects.

Options include:

- Graduate placement service
- IT industry practice, giving IT students experience in networking or software
- Industry practice in BBus, BHM and BTM programmes
- Internships for MBA, PGDBA, MIT, PGDIT, GDIT, GDHM and GDTM
- Other internships/placements offered by employers to AIS students and graduates

SEARCHING FOR WORK OPPORTUNITIES

We can help to contact potential employers and arrange interviews regarding paid employment, internship programmes and volunteer work.

Our extensive network of contacts within business, industry and the community allows us to continually promote AIS students and graduates.

EMPLOYER AND INTERNSHIP PROVIDER DATABASE

We are always seeking future opportunities for you and maintain a database of employers who are interested in AIS students and graduates for internships, placements and employment opportunities.



INDUSTRY RELATIONSHIPS

You will benefit from our strong industry relationships and business contacts to help secure full or part-time employment.

We offer:

- Familiarisation visits and presentations from employers about "what it's like to work for us"
- Links to employment agencies and other professional bodies
- Careers days specifically tailored to the industry that you are studying, where you can meet potential employers

SCC EMAIL NEWSLETTER

Students registered with the SCC receive job advertisements by email, so they can stay up-to-date with opportunities and job vacancies within their areas of interest.

SCC HOURS

Monday - Friday
8.30am - 5.00pm

CONTACT DETAILS

Leah Guttenbeil
Student Careers Centre Supervisor
M119, St Helens Campus
P: (09) 815 1717 ext. 838

E: studentcareers@ais.ac.nz

Phone or email to make an appointment or come in during opening hours.



“

The skills I learnt at AIS go beyond the basics and actually prepare you for real life.

”

Lopeti Tupou, BIT Graduate

REAL WORLD SUCCESS

Build a better future and seize opportunities for further study and employment. Our industry-focused programmes will provide the training you need to succeed.

Take advantage of our internship and graduate placement services to gain valuable work experience in New Zealand and build an international network of contacts with your fellow AIS graduates.



YEARS OF AIS
1990 - 2020

AIS moved to the St Helens Campus in Mt Albert. The property was formerly one of a group of state maternity hospitals named 'St Helens' which were originally established by New Zealand's longest-serving prime minister, Richard Seddon, who was born near St Helens in Lancashire, England.



A joint venture was established with the University of Otago to offer a Foundation Year for international students moving into Commerce and Arts degrees. A new MBA in International Business and a Certificate in Teaching English to Speakers of Other Languages (CertTESOL) were launched.

A School of Business was opened offering a Diploma of Business Studies.

A School of Graduate Studies offering an MBA in International Management, and a School of Language and Culture offering a Bachelor of Language and Culture, were opened.

AIS opened its second campus, the Asquith Campus, at a nearby property.

1990

AIS was established in Auckland's Downtown Centre as a School of Language offering English language courses to international students.



A School of Travel and Tourism was opened. An Advanced Diploma in Business was added as part of progression towards degree-granting status.

1992

1994

AIS's first degree, a Bachelor of International Business, was approved.

1996

AIS received a New Zealand Services Exporter of the Year Award in recognition of its success in international markets.

1998



2000

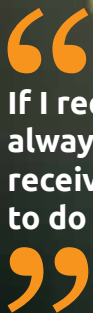
AIS celebrated its 10th anniversary.

2002

The first of AIS's Information Technology programmes was launched.



Milne Maingay
CHARTERED ACCOUNTANTS

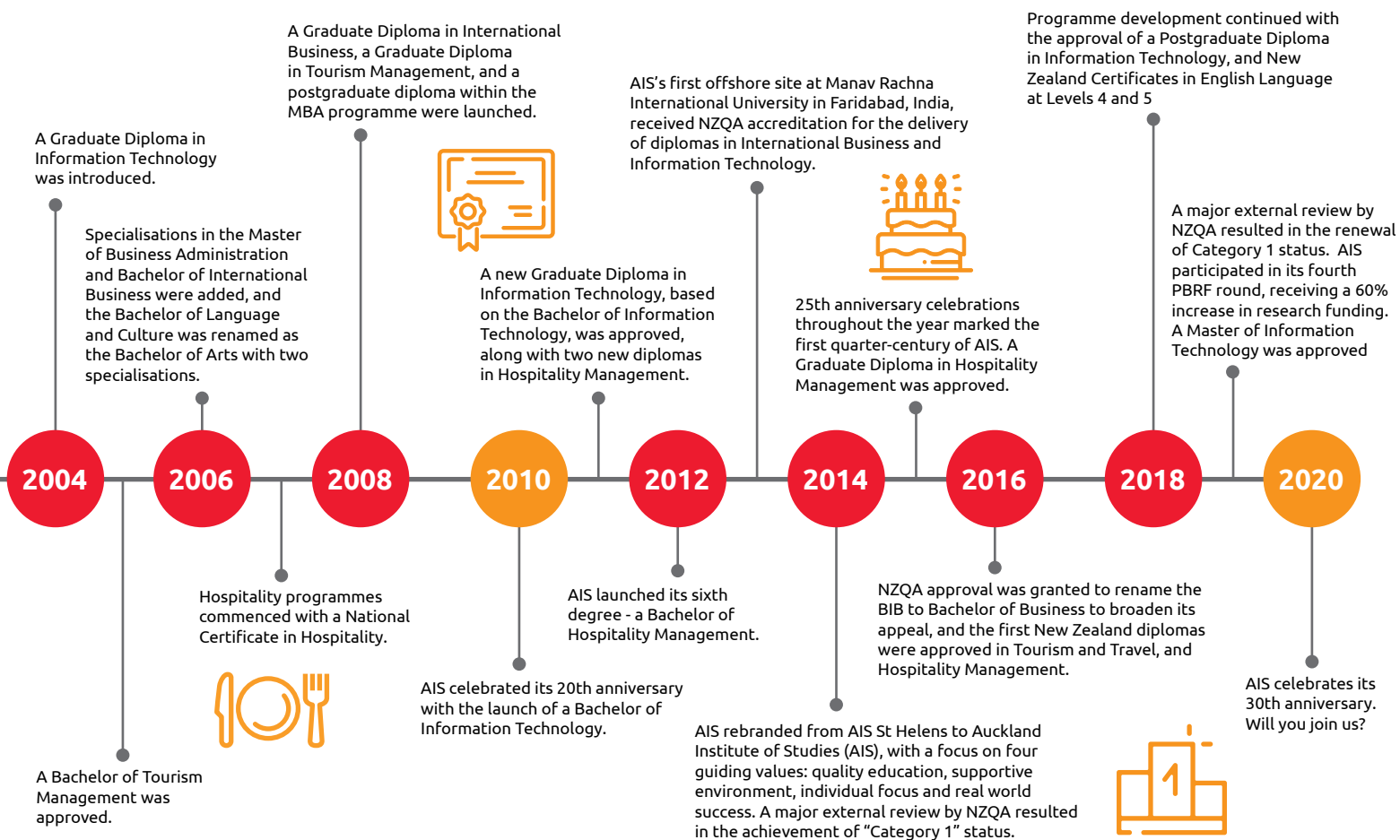


If I required assistance with anything, I could always go to someone at AIS for help and receive support - whether it was something to do with my studies or personal matters.

Karina Nielsen, GDIB Graduate

INDIVIDUAL FOCUS

You are much more than just another student at AIS. Our class sizes are considerably smaller than many other tertiary education organisations, assuring you better access to academic staff when you need it and maximising your learning opportunities. Our fast-track programmes, flexible entry dates and cross-credit recognition mean you can take advantage of your previous studies and achieve your educational goals faster.



#1 

A New Zealand education prepares you for the future world of work.

New Zealand is the #1 English-speaking country in the world for preparing students for the future.

The Worldwide Educating for the Future Index (2018), Economist Intelligence Unit.



NEW IS PREPARED FOR TODAY AND READY TO CREATE TOMORROW.

THINK NEW  **NEW ZEALAND EDUCATION**



BUSINESS ADMINISTRATION

MBA

Aerospace engineer Maximiliano (Max) Ploder ran his own consulting company in Argentina but wanted to improve his knowledge of business and management in general.

He chose to enrol at AIS because it offered one of the best cost-to-quality ratios he could find for postgraduate diploma study anywhere in the world.

"The Business Administration programme at AIS seemed to match my requirements and my passion for further study because it provided hands-on experience in the industry and practical learning processes," he says.

The 42-year-old arrived from Buenos Aires in May 2018 after advisory company Think New Zealand recommended AIS and helped Max through the enrolment and immigration process.

He found his Postgraduate Diploma in Business Administration to be intense *"in a good way"*, enriching and challenging.

"The main challenge was double: getting back to study after more than 15 years since finishing my engineering degree and having to do so in English (Spanish being my mother tongue). Following classes was the easiest part but then studying, reasoning, learning and doing the exams – all in English – was by far the toughest challenge I had to face at the beginning."

Max praised AIS's induction process and student support programme, which he says is especially helpful for non-native English speakers.

His study highlights include the up-to-date topics and material he learned. *"The assignments were particularly interesting and useful. Not only to capture and learn concepts from the theory but also I was able to do one based on a real company of a friend of mine that ended up being very useful for the company."*

“
The programme provided hands-on experience in the industry and practical learning processes.

Maximiliano Ploder, PGDBA

”

Max started working part-time during his PGDBA and is now a Mechanical Design Engineer at Fisher & Paykel Technologies in Auckland. He is combining his technical skills and engineering background with LEAN product development methodologies and processes. His future goal is to continue using his technical and business skills and apply both to engineering processes, including R&D and product/service development.

"AIS is an excellent educational institution, with a strong orientation towards New Zealand's requirements and standards relating to national economic and business environments," he says. "It's also a student-oriented and multicultural organisation that delivers a thorough studying experience from an academic, professional and social point of view."

Invest in yourself.

People with a postgraduate business qualification, particularly an MBA, earn more than those without, sometimes up to two times as much.*

Advance your career and secure managerial roles by completing postgraduate studies in Business Administration at AIS.

Existing managers can improve their lateral thinking and develop broader skills by learning how to undertake research, problem-solve, be pro-active, apply new ideas and think strategically.

Students at the beginning of their careers who want to get ahead will benefit from experiential learning, sound corporate values, professional skills development and overall personal growth.

Our combination of lectures, workshops and seminars allows you to practise and apply your learning in an environment that imitates the real business world. Business Administration classes are scheduled at weekends so you can upskill and study while continuing to earn.



In New Zealand, MBA holders earn almost twice as much as the median income.

Our faculty staff will teach you international best practice and have been chosen for their blend of academic qualifications, research activities, current business and consulting experience, international involvement and teaching skills.

There are four specialisations available in the MBA:

- Master of Business Administration (International Business)
- Master of Business Administration (Finance)
- Master of Business Administration (Marketing)
- Master of Business Administration (Operations and Logistics)



AIS Graduates Of Business Administration Programmes Are Now:

- Marketing Manager - Artemis
- Quality Assurance Coach - Concentrix
- Collection Associate - Dun & Bradstreet
- Business Manager - Focus Marketing
- Office Manager - Critical Mass Communication
- Business Insight Advisor - Cardinal Logistics Ltd
- Logistics Coordinator - Hamburg Sud
- Project Administrator - Energy Star Ltd
- Country Manager - Oceanic Communications Ltd
- Import / Export Operations - Mainfreight Ltd
- Finance Advisor - American International Assurance
- Capital Market Compliance Manager - Innovative Securites Ltd
- Senior Manager, Technical and Operations - Lalan Group
- Marketing Manager - Ecowax

POSTGRADUATE DIPLOMA IN BUSINESS ADMINISTRATION

DOMESTIC FEES (NZD)
\$15 500

INTERNATIONAL FEES (NZD)
\$24 500

LEVEL 8

120 CREDITS

12 MONTHS

MASTER OF BUSINESS ADMINISTRATION (MBA)

DOMESTIC FEES (NZD)
\$23 250

INTERNATIONAL FEES (NZD)
\$36 750

LEVEL 9

180 CREDITS

18 MONTHS

DOWNLOAD THE LATEST INFORMATION ON OUR BUSINESS ADMINISTRATION PROGRAMMES AND AN ENROLMENT PACK AT: www.AIS.ac.nz



BUSINESS

Growing up in Bangladesh, Jakia Sultana was never expected to earn tertiary qualifications or enjoy an international career.

"I was born into a very conservative, traditional family and they never had a dream for girls. They always appreciated the boys in the family and helped them to grow."

The 30 year-old admits it was a hard journey to break that gender stereotype but she successfully completed a Bachelor's degree in Business from a private university in Bangladesh and worked for a variety of multinational companies across Asia, Europe and Oceania.

"I realised if I wanted to take my career forward, I needed to study more and I found that I needed to study in a different country to understand global culture which would help my business profile too."

Jakia moved to New Zealand in February 2018 and enrolled in a Graduate Diploma in Business at AIS. Jakia was recommended AIS as a category 1 education provider and she was impressed by the convenient location in central Auckland.

"It was a life changing experience for me to be a part of AIS," she says. "Everyone is so friendly that all overseas students feel like they're at home."

Adjusting to New Zealand's culture and different learning method was the biggest challenge initially but Jakia says her teachers were very supportive and she was assigned a mentor, who helped guide her through her course.

“

I realised if I want to take my career forward, I needed to study more.

Jakia Sultana, GDBus

”

"As a business student, I experienced the business norms in this country and also the international business practices which has helped me a lot. My AIS qualification has added value to my existing profile and I now have more knowledge about international trade and business policies beyond the borders."

Jakia is now working as a Business Development Coordinator for Nelson Honey & Marketing NZ Ltd and is helping to develop new markets in Asia and the Middle East. *"Being a business graduate, business is my passion. I want to see myself as a chief executive of a business in the near future. I believe if we want, we can achieve everything. It doesn't matter how hard life is, we need to keep going with dedication and hard work."*

"To everyone who wants to make a difference in their own life and society, AIS is a great place to build your foundation. AIS can show you the right path to reach your destination."

No matter your passion or career goals, the skills you gain from Business studies are essential to making them successful.

Business skills can be applied to everything, combining people skills and analytics to add value and help generate profit.


You can't attract customers to your restaurant, manage your hotel, fill seats in your sports stadium or launch your new product as successfully without the knowledge you gain as a business graduate.

Programmes at AIS cover all key areas including management, marketing, accounting, information technology, economics and communication plus the international dimension of business.

Gain valuable skills and develop a broad knowledge base so you can take your career in any direction you wish. You will also have the chance to network with industry professionals who regularly visit as guest speakers and enjoy additional workshops that accompany and complement your chosen programme.

Bachelor students can choose to graduate with or without a specialisation:


- Bachelor of Business
- Bachelor of Business (Accounting)
- Bachelor of Business (Marketing)
- Bachelor of Business (Management)



BACHELOR OF BUSINESS

DOMESTIC FEES (NZD)
\$15 330
\$5,110 per year / 120 credits

INTERNATIONAL FEES (NZD)
\$58 485
\$19,495 per year / 120 credits



GRADUATE DIPLOMA IN BUSINESS

DOMESTIC FEES (NZD)
\$5 705

INTERNATIONAL FEES (NZD)
\$20 495

LEVEL 7	
360 CREDITS	
36 MONTHS	

LEVEL 7	
124 CREDITS	
12 MONTHS	

AIS Graduates Of Business Programmes Are Now:



- Branch Manager - Vehicle Direct
- Marketing Manager - McClymont & Associates
- Credit Controller - Fletcher Building
- Accountant - Smartfox Ltd
- Managing Director - LIZH Group Pty Ltd
- Business Development Manager - Crockers Property
- Purchasing Officer - PB Technologies
- ICT Sales Rep and Sales Coach - Spark
- Fund Coordinator - Health Research Council of New Zealand
- Manager - Ernst & Young
- Graduate Revenue Officer - Ministry of Revenue and Customs

Become A Professionally Qualified Accountant

The BBus (Accounting) is accredited by CPA Australia and Chartered Accountants Australia and New Zealand (CAANZ).

By selecting the right electives, you can satisfy the the academic requirements for admission to CAANZ and CPA Australia membership, putting yourself on the front foot for a career in accounting.

As the only New Zealand private tertiary education provider to have this accreditation, you can be assured of the quality of the BBus (Accounting) programme.



CHARTERED ACCOUNTANTS
AUSTRALIA + NEW ZEALAND

DOWNLOAD THE LATEST INFORMATION ON OUR BUSINESS PROGRAMMES AND AN ENROLMENT PACK AT: www.AIS.ac.nz



HOSPITALITY MANAGEMENT

Weddings, funerals, birthday parties and other family occasions are always huge events in Tonga. Elaborate table settings, beautifully decorated venues and generous amounts of food are always required – as are the hospitality management skills to ensure everything is in place and runs smoothly on the day.

Feliuaki Taulanga is now the proud owner of his own event planning business in Tonga, after successfully completing his Bachelor of Hospitality Management at AIS.

He had previously travelled the world working for different customer service companies before moving to Auckland in 2012. Several of his cousins had already studied at AIS and Feliuaki was delighted to find that the AIS hospitality programme fitted his interests. He chose to complete a café certificate before moving onto his three year degree.

“AIS offered an outstanding programme and was a very friendly environment for study. It really helped me a lot,” he says.

The 46 year-old returned to Tonga after graduating and started his own event planning business two years ago.

“My business is called Vénus Superb Catering and Event Planner and we provide food catering, event service, event setting and decorations. I don’t own a venue but we travel to wherever the customer prefers for their event.”

Feliuaki’s Facebook page is now filled with photos of glittering events he has organised, full of silk backdrops, fairy lights, flowers and elegant table and chair decorations.

His goal is to grow the business into the biggest and most popular event centre in Tonga, catering for high level and VIP guests. In the short time he has been operating, Feliuaki has established links with many key businesses in the private sector and Government departments thanks to the knowledge and training he acquired at AIS.



Feliuaki says he found the assignments set by his hospitality management teachers were challenging but he was able to access good support and attend extra classes to help him through. *“Plus the computer lab was open to us 24/7 which really helped with all the assignments and the final project in my last semester.”*

One of his highlights while studying at AIS was attending the annual New Zealand Tongan Tertiary Students’ Association conference. *“It was called the Amatakiloa Conference and AIS was one of the top tertiary participants.”*

He is now proud to be an alumni and highly recommends studying with AIS to help advance your hospitality management career.

Hospitality Management is a vibrant, diverse and fast-growing area worldwide.

Here in New Zealand, the industry is bracing for strong growth in both hospitality and tourism as international visitor numbers continue to soar.

At AIS you will gain hands-on experience to prepare you for a range of operational, supervisory and managerial positions. Acquire the practical skills and knowledge employers are looking for (including the basic principles of management) so you can quickly advance your career.

Industry placements are also available depending on which study option you choose, giving you valuable workplace experience and opening the door to future employment.

Hospitality business owners say their biggest challenge is a lack of skilled employees.*

Once qualified, you will always be in demand.



NEW ZEALAND CERTIFICATE IN FOOD AND BEVERAGE SERVICE (CAFÉ SERVICES) (LEVEL 3)

DOMESTIC FEES (NZD)

\$2 850

INTERNATIONAL FEES (NZD)

\$6 000

LEVEL 3

41 CREDITS

14 WEEKS



NEW ZEALAND DIPLOMA IN HOSPITALITY MANAGEMENT (LEVEL 5)

DOMESTIC FEES (NZD)

\$5 110

INTERNATIONAL FEES (NZD)

\$19 495



NEW ZEALAND DIPLOMA IN HOSPITALITY MANAGEMENT (LEVEL 6)

DOMESTIC FEES (NZD)

\$5 110

INTERNATIONAL FEES (NZD)

\$19 495



BACHELOR OF HOSPITALITY MANAGEMENT

DOMESTIC FEES (NZD)

\$15 330

\$5,110 per year / 120 credits

INTERNATIONAL FEES (NZD)

\$58 485

\$19,495 per year / 120 credits



GRADUATE DIPLOMA IN HOSPITALITY MANAGEMENT

DOMESTIC FEES (NZD)

\$5 705

INTERNATIONAL FEES (NZD)

\$20 495

LEVEL 5

120 CREDITS

12 MONTHS

LEVEL 6

120 CREDITS

12 MONTHS

LEVEL 7

360 CREDITS

36 MONTHS

LEVEL 7

124 CREDITS

12 MONTHS

AIS Graduates Of Hospitality Management Programmes Are Now:



Human Resources - Stamford Hotel
 Dual Rate Team Leader - SKYCITY Casino
 Assistant Housekeeping Manager - Distinction Te Anau Hotel
 Front Desk, Guest Services - Heritage Hotel
 F & B Supervisor - Ellerslie Convention Centre
 Dealer - SKYCITY Casino
 Manager - Paradise Restaurant
 Customer Service Rep - ASB Showgrounds
 Duty Manager - Valentines Restaurant

SHORT COURSES

LICENCE CONTROLLER TRAINING (LCQ)
 LEVEL 4 | 5 CREDITS | 2 DAYS | NZ\$305

BARISTA SKILLS CERTIFICATE
 LEVEL 3 | 5 CREDITS | 6 WEEKS | NZ\$370

FOOD SAFETY CERTIFICATE
 LEVEL 3 | 5 CREDITS | 6 WEEKS | NZ\$185

DOWNLOAD THE LATEST INFORMATION ON OUR HOSPITALITY PROGRAMMES AND AN ENROLMENT PACK AT: www.AIS.ac.nz

INFORMATION TECHNOLOGY



Business Intelligence Analyst Charan Mohan says enrolling at AIS is ideal if you are motivated, committed and genuinely enjoy the subject you want to study.

The former Hewlett Packard (HP) Software Engineer decided to leave his job in the Indian state of Karnataka in 2016 and move to New Zealand to further his IT skills and explore new opportunities.

Charan completed a Graduate Diploma in Information Technology (GDIT) in Information Systems at AIS and now works as a Business Intelligence Analyst for leading Auckland data agency, SpeakData.

"AIS was recommended by my childhood friend because of their high quality education, good career service and links with employers."

The 29 year-old says his programme helped him to understand what's required of Business Analyst and Project Management roles. *"For my final project I was given an opportunity to work as an intern with a company that helped me learn more about the Kiwi working environment and culture."*

Charan says AIS offers an ideal multicultural environment. *"Socialising with my international classmates was quite easy. The courses were very interactive and not purely theoretical with opportunities to work on projects that meet industry standards."*

Attending his sister's wedding in India meant Charan missed orientation and the first few classes. But AIS staff helped him overcome that challenge so he could quickly get up to speed.

“The courses were very interactive and not purely theoretical with opportunities to work on projects that meet industry standards.”

Charan Mohan, GDIT

"AIS has a very efficient administration structure that goes beyond the enrolment procedure. The competent staff were also very helpful with issues to do with official documents and other procedural issues. Upon arrival, I was welcomed and properly guided through well-organised informative sessions."

Having an AIS tertiary qualification has certainly helped Charan find a job after graduating. *"AIS also shaped my decision to apply for this position at SpeakData. I wanted a role that would allow me to put the things I've learned into practice and develop my skills even further. Here I can put the courses I did like Database Engineering and Requirement Modelling to practical use."*

At SpeakData he is responsible for analysing data that's used by a business or organisation to help with decision-making, and Charan's future goal is to broaden his Business Intelligence skills even further.

Charan was also invited to speak on the 'Hard Talk: Global employability' panel at the New Zealand International Education Conference 2018.

IT professionals are in high demand in New Zealand.



It's worth noting that graduates of degree-level programmes earn more than diploma graduates (on average 30% more*).

Several Information Technology (IT) occupations are on Immigration New Zealand's long-term skills shortage list and thousands of IT jobs are regularly advertised in this country.

Begin, or further develop, a successful IT career by enrolling in one of our high quality programmes.

Local work placement opportunities are available as part of your study programme so you can gain relevant experience to help secure a well-paying job after graduation. All of our IT students are issued with an HP ProBook 430 laptop as part of their resource fees and receive free Microsoft software.

Three specialisations are available to our Bachelor degree students:

- Bachelor of Information Technology (Software Development)
- Bachelor of Information Technology (Computer Networking)
- Bachelor of Information Technology (Information Systems)


These areas are also available as specialist topics in our graduate and postgraduate programmes.

Students who gain a bachelor's degree or postgraduate qualification and intend to live and work in New Zealand can also earn bonus immigration points.

CISCO CERTIFIED ACADEMY



Cisco is one of the most valuable certifications in the I.T. industry today. As a Cisco training academy, you could be working towards earning an internationally-recognised industry certification at the same time as you study towards your AIS degree.




POSTGRADUATE DIPLOMA IN INFORMATION TECHNOLOGY

DOMESTIC FEES (NZD)
\$7 600

INTERNATIONAL FEES (NZD)
\$24 500

LEVEL 8
120 CREDITS
12 MONTHS




MASTER OF INFORMATION TECHNOLOGY

DOMESTIC FEES (NZD)
\$11 400

INTERNATIONAL FEES (NZD)
\$36 750

LEVEL 9
180 CREDITS
20 MONTHS




BACHELOR OF INFORMATION TECHNOLOGY

DOMESTIC FEES (NZD)
\$17 760
\$5,920 per year / 120 credits

INTERNATIONAL FEES (NZD)
\$60 000
\$20,000 per year / 120 credits

LEVEL 7
360 CREDITS
36 MONTHS



GRADUATE DIPLOMA IN INFORMATION TECHNOLOGY

DOMESTIC FEES (NZD)
\$6 420

INTERNATIONAL FEES (NZD)
\$21 000

LEVEL 7
135 CREDITS
12 MONTHS

AIS Graduates Of Information Technology Programmes Are Now:



- Data Analyst - Absolute Analytics
- Business ICT Support Officer - 2 Degrees Mobile Ltd
- IT Teacher - Tonga High School
- Technical Resolution Agent - Ricoh NZ
- Software Engineer - CME Solutions
- Web Dev / System Administrator - IMPAC Services Ltd
- Software Developer - Q Jumpers
- Senior Java Developer - Youtap Ltd
- SQL Developer - Agility CIS Ltd
- Business Intelligence Developer - Datacom

DOWNLOAD THE LATEST INFORMATION ON OUR I.T. PROGRAMMES AND AN ENROLMENT PACK AT: www.AIS.ac.nz

*Source: www.careers.govt.nz

TOURISM MANAGEMENT



One of the greatest benefits that a Tourism programme at AIS offers is the experience to work in New Zealand's largest export earning industry. That's what brought Naoko Matsunaga to New Zealand.

Naoko felt inspired by what she saw on the AIS website. She found that the institute looked friendly, multi-cultural, and integrated all ethnicities well. Small class sizes were also part of the attraction. "It must be good," she says, having recounted why she chose AIS.

"The Graduate Diploma in Tourism Management (GDTM) is a degree-level qualification and I could complete it in one year. I wanted to get into the New Zealand industry as soon as possible, but at the same time, I could get work experience, so a one-year graduate diploma was a great choice for me."

Naoko values that her lecturers encouraged her to get a part-time job during her studies, and though it was challenging to balance both work and study, it definitely helped her chances in the workforce upon graduating. She enjoyed that there was a small class size for students, allowing for individual focus when it came to learning. The lecturers were available to help her whenever she needed, with an open door policy, and the study skills advisor helped Naoko reach back to her school days and remember how to write essays and reports.

“

I wanted to get into the New Zealand industry as soon as possible.

Naoko Matsunaga, GDTM

”

"I wanted to know what New Zealand has to offer tourists, being one myself. And at the same time, I wanted to gain the experience and knowledge to work in New Zealand tourism. I thought the GDTM would combine well with my background in hospitality because there is no clear line between the tourism and hospitality sectors."

Currently, Naoko works as a receptionist at the Heritage Hotel in Queenstown. She likes that it is a small team, where they all help each other and are fun to work with. It's a people-orientated place, and she is happy to be surrounded by like-minded people.

Naoko reflects on her studies at AIS as an opportunity to help her achieve her goal, providing her with a relevant update of industry experience in New Zealand to enable her to find a job that she loves.

"AIS is great for students who want to focus on studies to achieve their goal, while still working and gaining experience in New Zealand."

Where better to study Tourism than in New Zealand?

People come from all over the globe to experience the unique scenery and hospitality on offer here. Trained and qualified industry employees are always in high demand and AIS graduates are sought-after and well-regarded by employers nationwide.

AIS offers several programmes which are suitable if you're just starting out, or for existing tourism employees who want to upskill or take on a managerial role.

Learn the principles of management and how they apply to both the domestic and international tourism sectors.

Tourism is worth almost \$40 billion to New Zealand's economy.*

Join this fast-growing industry today.



STUDY IN NEW ZEALAND; THE ADVENTURE CAPITAL OF THE WORLD

Programme	Level	Credits	Duration	Domestic Fees (NZD)	International Fees (NZD)
New Zealand Diploma in Tourism and Travel (Level 5)	LEVEL 5	120 CREDITS	12 MONTHS	\$5 110	\$19 495
New Zealand Diploma in Tourism and Travel (Level 6)	LEVEL 6	120 CREDITS	12 MONTHS	\$5 110	\$19 495
Bachelor of Tourism Management	LEVEL 7	360 CREDITS	36 MONTHS	\$15 330 (\$5,110 per year / 120 credits)	\$58 485 (\$19,495 per year / 120 credits)
Graduate Diploma in Tourism Management	LEVEL 7	124 CREDITS	12 MONTHS	\$5 705	\$20 495

AIS Graduates Of Tourism Management Programmes Are Now:



- Supervisor - Epicure
- Assistant Manager - Mana Tours
- Business Owner - The Café Gallery
- Travel Consultant - Relianz Travels
- Tourism Operations Manager - New Zealand Grand Tours
- Data Base Consultant - Helloworld Ltd
- Front Office - Grand Mercure Hotel, Wanaka
- Manager - Budget Travellers Hotel
- Flight Supervisor - LSG Sky Chef
- Tour Consultant - Eco Travels
- Guest Service Agent - Holiday Inn
- Tour Operator - New View Tours Ltd

DOWNLOAD THE LATEST INFORMATION ON OUR TOURISM PROGRAMMES AND AN ENROLMENT PACK AT: www.AIS.ac.nz

* Source: www.tia.org.nz/



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NEW ZEALAND



ENGLISH LANGUAGE

Sara is a 23-year-old marketing specialist from Colombia. She knows her English ability is very important for her future.

“English will help me apply for better jobs and enable me to help my country grow,” she says.

While working in Colombia, Sara decided to improve her English skills. *“In my work, English is fundamental. It opens up professional doors, and it also gives me personal satisfaction.”*

So Sara came to New Zealand and enrolled at AIS for six months. She chose Auckland because it’s safe and has a great quality of life. There are not many students from Latin America here, so that pushed Sara to become fluent quickly.

“

I was able to improve my English skills and complete my studies at an advanced level.

Sara Sofía Ríos Londoño,

General English

”

“AIS has international vision, academic excellence, a wide cultural mix and good facilities. It has excellent teachers, and provides a good learning environment,” she says.

The English Language Centre offers after-class activities where students practise English by interacting with local people while getting to know the city. *“I attended the free extra listening and pronunciation classes, and went on trips where I practised English, met new people and had unforgettable experiences.”*

Sara says her communication skills were poor when she arrived. *“I started at elementary level, but with effort and practice, I completed my studies at an advanced level.”*

Sara returned to Colombia to look for job opportunities where she can put her skills into practice and contribute to her country’s development.

“I am very happy with my progress, and I thank AIS for their academic support.”



AIS is one of the most experienced English language schools in New Zealand.

AIS originally opened as a School of Language in 1990 before expanding into other subjects. Today we remain passionate about helping students learn and improve their English.

Students from over 40 different countries study at AIS. This diverse mix of cultures creates a unique learning environment – you are never alone on your journey to improve your English!

Our English Language Centre offers a variety of programmes for all levels. Improve your everyday English or prepare for our diploma or degree programmes.

We offer classroom and tutorial lessons as well as free extra classes in pronunciation and listening comprehension. We also have a full activities programme and encourage you to take advantage of these outings to extend your learning beyond the classroom.

At AIS we know your confidence, improvement and success depends on having lots of opportunities to practise speaking English while making friends and having fun.



STUDENT WORK RIGHTS

As an NZQA Category 1 provider, English language students of AIS who have a valid student visa and are studying full-time for 14 weeks or more are entitled to work up to 20 hours per week.

GENERAL ENGLISH

WEEKLY FEES (NZD)
\$117 - 380

For more details, visit:
www.AIS.ac.nz/english

IELTS PREPARATION

DOMESTIC FEES (NZD)
\$2 246

INTERNATIONAL FEES (NZD)
\$4 490

ENGLISH FOR ACADEMIC PURPOSES (EAP)

DOMESTIC FEES (NZD)
\$2 246

INTERNATIONAL FEES (NZD)
\$4 490

NEW ZEALAND CERTIFICATE IN ENGLISH LANGUAGE (ACADEMIC) (NZCEL)

DOMESTIC FEES (NZD)
\$2 622

INTERNATIONAL FEES (NZD)
\$5 240

Level: Elementary to Advanced
Full-time or part-time study

12 WEEKS

12 WEEKS

LEVEL 4 & 5
60 CREDITS EACH
14 WEEKS EACH

IELTS-Free Pathway To Academic Study

PRE-INTERMEDIATE ENGLISH



ENGLISH FOR ACADEMIC PURPOSES



NEW ZEALAND CERTIFICATE IN ENGLISH LANGUAGE (ACADEMIC) LEVEL 4



NEW ZEALAND CERTIFICATE IN ENGLISH LANGUAGE (ACADEMIC) LEVEL 5



POSTGRADUATE DEGREES AND DIPLOMAS



UNDERGRADUATE DEGREES AND DIPLOMAS



DOWNLOAD THE LATEST INFORMATION ON OUR ENGLISH LANGUAGE CENTRE AND AN ENROLMENT PACK AT:
www.AIS.ac.nz

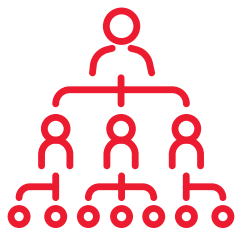


CODE OF PRACTICE



NEW ZEALAND QUALIFICATIONS AUTHORITY

Auckland Institute of Studies is registered by the New Zealand Qualifications Authority (NZQA) as a Private Training Establishment under the provisions of the Education Act 1989 and its subsequent amendments. At its last NZQA review in 2018, AIS received a result of Category 1, with “highly confident” for educational performance and “highly confident” for capability in self-assessment.



MEMBERSHIPS

AIS is a member of a number of industry organisations, including Independent Tertiary Education New Zealand (ITENZ), English New Zealand and the Tourism Industry Association of New Zealand.



CODE OF PRACTICE

AIS observes, and is bound by, the Education (Pastoral Care of International Students) Code of Practice 2016. Copies of the Code are available from the New Zealand Qualifications Authority website: www.nzqa.govt.nz.





IMMIGRATION

Full details of immigration requirements, advice on employment rights in New Zealand while studying, and reporting requirements are available from Immigration New Zealand, and can be viewed at: www.immigration.govt.nz



MEDICAL AND TRAVEL INSURANCE

International students enrolled for two weeks' duration or longer (including group students) must have appropriate current medical and travel insurance while in New Zealand.

AIS can provide advice on compliant insurance and arrange insurance for you if required.

ELIGIBILITY FOR HEALTH SERVICES

Most international students are not entitled to publicly-funded health services while in New Zealand and may be liable for the full cost of any medical treatment. Full details on entitlements to publicly-funded health services are available through the Ministry of Health, and can be viewed at: www.health.govt.nz.

ACCIDENT INSURANCE

The Accident Compensation Corporation provides accident insurance for all New Zealand citizens, residents and temporary visitors to New Zealand, but international students may still be liable for all other medical and related costs. Further information can be found at: www.acc.co.nz.



EMPLOYMENT

International students enrolled in AIS diploma and degree programmes may work up to 20 hours per week and full-time during the summer holidays and semester breaks. Bachelor's degree and postgraduate students also qualify for a three-year post-study work visa after graduation, while graduate diploma and two-year undergraduate students qualify for a one-year post-study work visa after graduation. In some cases English language students and spouses of graduate students may also qualify for work rights.



FEE PROTECTION

All student fees are held in an independent trust account – Jolly Duncan & Wells Trustees Ltd, AIS Student Trust – managed by an independent Chartered Accountant. Fees are released periodically in arrears on a pro rata basis in relation to tuition delivered, so your fees are protected at all times.

REFUND POLICY

For international students in programmes over three months, all payments exceeding up to 25% of the fees paid will be refunded if the student withdraws within the first ten working days of the programme. Thereafter, fees paid are non-refundable. The refund policy is in accordance with the Education Act 1989. Full information is contained in the Enrolment Application Form.



ORIENTATION AND ENROLMENT

New students must be present for orientation prior to classes commencing. Absence from orientation can negatively impact on a student's ability to settle into campus and academic life at AIS. Returning students are able to select courses during the second half of the previous semester.

ENROLMENT RESTRICTIONS

Students who fail to make satisfactory progress may have their study programmes restricted. Entry to some programmes may be limited for domestic students due to government funding constraints.

AIS will do all it can to ensure students succeed and make restrictions unnecessary.

HOW TO APPLY



1 CHOOSE YOUR PROGRAMME

- Choose the programme you want to study and apply online or download an enrolment pack from www.ais.ac.nz

2 DO IT ONLINE

- Register and submit your application through our Online Application System at www.ais.ac.nz/enrol.
- Alternatively, you can complete the Application Form in your enrolment pack and enclose or attach the required documentation.

3 ACKNOWLEDGEMENT

- You will receive confirmation that we have received your application.
- If we need any further information from you we will let you know.
- You can track the progress of your application at <http://portal.ais.ac.nz>

4 OFFER OF PLACE

- Upon meeting all entry requirements, we will send you an Offer of Place and a Quotation. Applications that are complete and meet all the requirements will receive an offer within one working day.
- If you are an international student, you will require the Offer of Place for your visa application.

5 CONFIRMATION

- Upon payment, we will send a Receipt and Confirmation of Enrolment.
- Bookings for the AIS dormitory, homestay and airport pick-up services must be made at least two weeks in advance of arrival in Auckland. Accommodation is subject to availability.

INTERNATIONAL STUDENTS

STUDENT VISA

- Apply for your Student Visa online: www.immigration.govt.nz/new-zealand-visas/apply-for-a-visa. If you cannot apply online, see the Immigration New Zealand website for the Student Visa Application Form (INZ 1012) and information on how to submit your paper application.
- Students from China, Vietnam, the Indian Subcontinent and the Middle East are recommended to apply for 'Pre-Visa Assessment' before paying programme fees. In order to obtain your Student Visa, you will need to show our Receipt and Confirmation of Enrolment after you have received an 'Approval in Principle' from Immigration.
- Follow the instructions from Immigration New Zealand to complete your visa application process.
- Students already in New Zealand can apply online at www.immigration.govt.nz or see the Online Visa Office at the reception counter at the St Helens Campus for assistance.

- After receiving your Student Visa, please immediately inform the AIS staff member named in your Letter of Offer of your travel details.
- Students from visa waiver countries coming for short-term courses of up to three months must have an NZeTA (New Zealand Electronic Travel Authority) before travelling to New Zealand. To see the full list of visa waiver countries, visit immigration.govt.nz/nzeta

DOMESTIC STUDENTS

LOANS AND ALLOWANCES

To confirm you qualify and to apply online for student allowances and loans where required, visit www.studylink.govt.nz



“

It was never an easy choice to leave home by myself. To say the least, it was daunting, but AIS made it much less overwhelming.

” *Patricia Finau, BTM Graduate*

SUPPORTIVE ENVIRONMENT

It's important that you feel confident and comfortable while you are studying - especially if you are a long way from home. The park-like grounds of the St Helens campus add to the peaceful atmosphere of the institute, and are only 10 minutes drive to the centre of Auckland. Live on campus at our student hostel, catch up with your work in our library and unwind at our gymnasium and sports hall - all protected by 24-hour, 7-day security. Our friendly and approachable Student Services and Marketing team are available to give the best pastoral support possible - in a range of different languages.

Disclaimer: The information contained in this prospectus was correct at the time of printing. This information is subject to change. For the most up-to-date information visit: www.ais.ac.nz

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www.AIS.ac.nz

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English New Zealand

